



## Just Add $\mathcal{O}$



Passionate growers in the Netherlands and Belgium

15

Licensed growers Netherlands, Germany, France, UK and Italy



Addenda is

a supplier of cuttings from

exclusive genetics

that handles the entire cutting and rooting







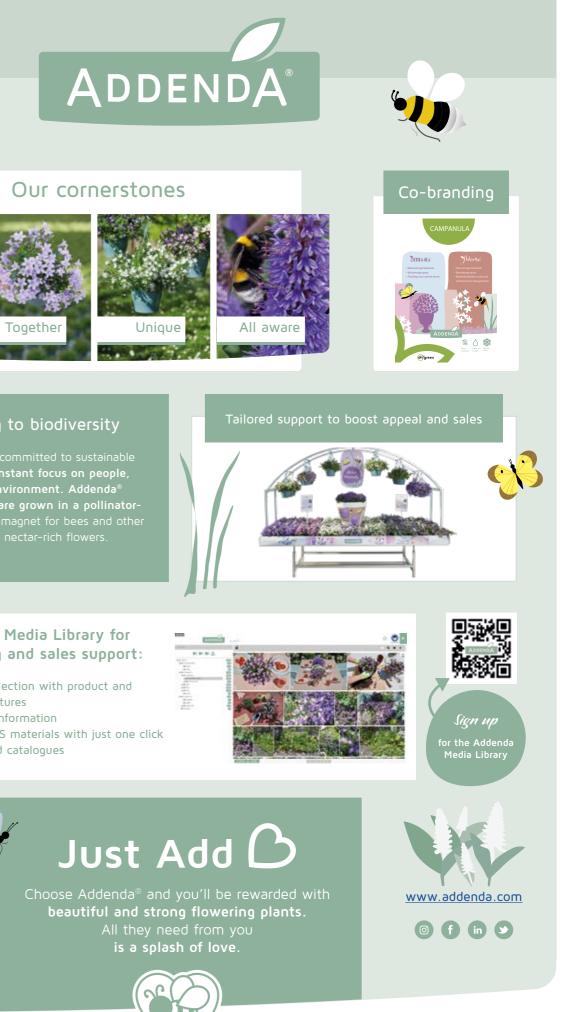


#### Contributing to biodiversity

Addenda growers are committed to sustainable cultivation with a constant focus on people, animals and the environment. Addenda® Campanula and Hebe are grown in a pollinator-friendly way and are a magnet for bees and other insects with their nectar-rich flowers.

#### Addenda<sup>®</sup> Media Library for marketing and sales support:

- ${\cal O}\,$  Large collection with product and mood pictures
- Ø Product information
- Ø Order POS materials with just one click
- o Download catalogues





More than 8,000,000 plants per year

2 product groups	<b>8</b> product lines	28 varieties	~
**	ambella Adansa Donna Mucha Petita Grondo Vinoa Classíca	-++++ +++++ +++++ +++++ +++++ +++++ +++++	





Addenda® int Story of Add Our cornerst Addenda® ti What we pro Just add lov Our process Campanula Campanula Campanula Hebe Hebe Donna Hebe Mucha Hebe Petita® Hebe Granda Hebe Vinoa® Hebe Classic Addenda<sup>®</sup> Sa Addenda® Co Addenda® Co Growers of About this p



### Index

Ifographic	2
denda®	6
tones	8
meline	10
omise	12
/e	13
;	14
	18
Ambella®	20
Adansa®	26
	30
€®	32
∋ <sup>®</sup>	36
®	37
°6	38
®	39
6a®	40
ales support	42
Community	46
Contact	48
our beauties	50
oublication	55



#### Our story

The Addenda growers' association was set up in 2007. A number of producers decided to join forces and invest in relationships with breeders to achieve better results. As one of the very first growers' associations in the Netherlands, we offer a huge range of Campanula and Hebe. From plants in small pots, to pots for patios, terraces and hanging baskets. The growers' association now has 15 members in the Netherlands and Belgium and eight licensed growers in the Netherlands and elsewhere in Europe. Addenda is a supplier of cuttings from exclusive genetics: we have our own in-house cutting and rooting processes in Africa and the Netherlands. At Addenda we also make use of the knowledge and expertise of our growers specialising in product development, cuttings and rooting. Besides supplying cuttings, the association is also a marketing organisation that manages the supply chain to ensure a demand-driven supply of seasonal products.

If plants have the Addenda trademark, you are assured of absolute top quality. Each plant has its own brand and unique character, so you can specifically choose the one that suits you. In addition to outstanding quality, we guarantee you can benefit from an ever-expanding range. In our new product development work our focus is firmly on the consumer's needs. Every year around 1,000 new cultivars obtained by crossing are evaluated by our growers – only the very best pass the inspection. We achieve all this in combination with environmentally friendly cultivation methods. We use natural predators as far as possible to control any pests and diseases. Our working methods are designed to enable us to act with the best intentions for people, animals and the environment throughout the entire production process. With our plants you'll create a garden and patio full of flowers, and together we will be contributing to biodiversity.

#### Story of Addenda®

#### Our cornerstones



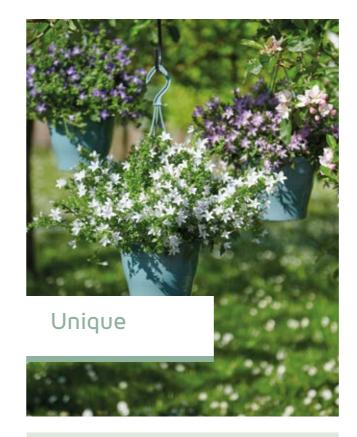


Innovative We create

Innovation is a top priority for Addenda, so we constantly seek to upgrade and optimise our products and processes. We develop beautiful, strong new varieties. At Addenda we always inspire and surprise.

#### Together We connect

Addenda is a growers' association, a group of producers with many years of experience. We work closely with our customers, growers and partners to create the best, most sustainable product range so that together we can meet and even exceed consumers' expectations.



#### Unique We make a difference

You'll find our extensive product range at garden centres, florists and online. We offer plenty of choice in varieties, colours and sizes. Our unique concepts are innovative and distinctive. We link product development to promotional and packaging materials. That's how we make a difference.



#### All Aware We do what we promise

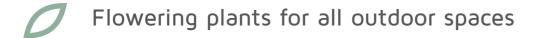
Addenda growers are committed to sustainable cultivation with a constant focus on people, animals and the environment. Improving our sustainability is a continuous process at Addenda. Together we can have a greater impact and contribute to biodiversity.



#### Addenda<sup>®</sup> timeline

Addenda was founded in 2007 by Hugo van de Voorde, previously a young plant supplier specialising in Campanula, amongst others. He brought the group of growers together and created the brand. Now there are fifteen growers building the Addenda brand for Campanula and Hebe.

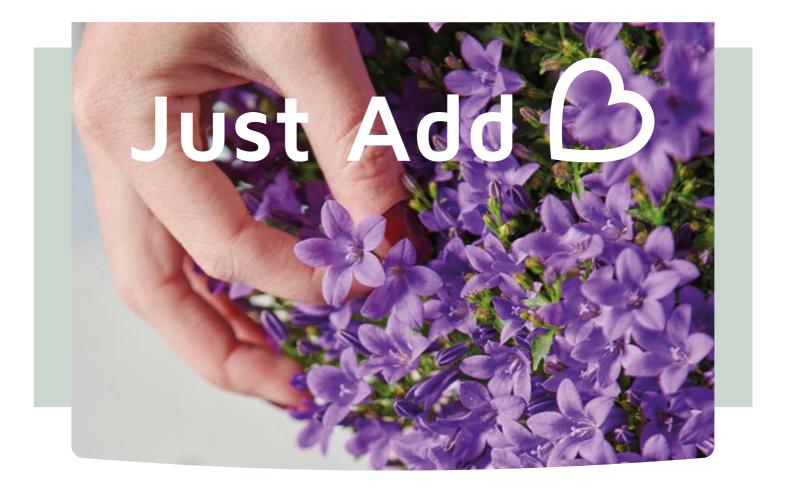




- Unique, strong plant genetics
- Convenience
- Unique looks
- Strong in every season
- All colours and pot sizes
- Contributing to biodiversity
  - **7** Sustainable cultivation
- Environmentally sound

## ... and that's why we introduced the slogan 'Just Add Love' in 2021.

We, the Addenda growers, produce the best varieties, ensure a long, reliable flowering performance and a sustainable crop with a constant focus on people, animals and the environment. If you choose Addenda, you will be rewarded with beautiful and strong flowering plants. All they need from you is a splash of love; **Just add love!** 



12

#### Just Add Love

#### From breeding to attracting consumers



#### Breeding and selection

We develop unique products through exclusive partnerships with breeding companies.

At Addenda we invest constantly in product innovation and expansion.

Our selection process for new genetics is market-driven and takes account of sustainable criteria such as:

- Visual appeal • Disease resistance
- Shelf life
- Floriferousness
- Further development and flowering in the garden
- Contribution to biodiversity



#### Grown with love

Addenda plants are grown with love for people, animals and the environment.

A select group of 15 leading growers in the Netherlands and Belgium and eight licensees in the Netherlands, France, Germany, Italy and the UK produce plants to the highest quality standard.

## With craftsmanship and passion

Addenda members are FSI compliant and GAP and/or MPS certified.

# 2.

#### Cutting production and rooting

We work closely with our cutting producing partners in Africa and the Netherlands to achieve perfect starting material.

The cuttings are rooted by our partners in the Netherlands.

They develop roots and are prepared for shipping to our growers within around 6-8 weeks.



#### Attracting and inspiring the consumer

At Addenda we respond to our customers' wants and needs with targeted online and offline support to boost appeal and sales. For this we provide

- Sales concepts
- Shelf displays • Styling and photography

- Sales promotions
- Customer-specific support

We keep Addenda Campanula and Hebe top of mind with consumers, trade partners and retailers right across Europe.

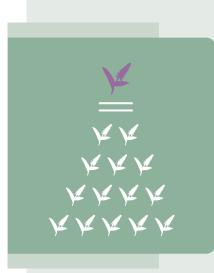
#### Our process

is how our growers produce more than 8 million plants per year. Our assortment consists of two products and various product groups: • Hebe (Donna, Classica, Petita, Granda, Vinoa, Mucha) • Campanula (Adansa and Ambella)

• Online and offline communication

• Online marketing and sales support with the Addenda Media Library

#### Improving our sustainability is a continuous process at Addenda®



#### Sustainable varieties

Our exclusive collaboration with breeders is an example of how we work together to achieve sustainable, resilient top varieties.

We aim for optimal consumer values such as:

- Shelf life
- Floriferousness
- Disease resistance
- Genetic traits such as climate resilience and compactness





We work constantly on minimising our environmental impact by monitoring and analysing the plant life cycle. These criteria are considered when new varieties are selected. Campanula and Hebe have a very small energy footprint as they are cultivated cold and outdoors.

We are constantly on the lookout for more sustainable potting compost blends and aim for optimal reuse and recycling of materials:

- 100% biodegradable labels labels for 2023

#### Minimising chemicals throughout the supply chain

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To control any diseases and pests, we use natural and biological controls as much as possible and only use plant protection products that have been approved by the CTGB (Dutch Board for the Authoristaion of Plant Protection Products and Biocides). Products authorised by the CTGB are safe for humans, animals and the environment. Addenda stopped using bee-unfriendly chemicals such as neonicotinoids in 2017. We routinely monitor the use of chemicals throughout the supply chain by commissioning residue analyses from independent laboratories at our growers and cuttings suppliers. We use natural predators as far as possible to control any pests and diseases and aim to exclusively use biological crop protection products.

#### How we work:

- Throughout the entire production process we act with the best intentions for people, animals and the environment.
- We adhere to the ambitions of the industry organisation Tuinbranche Nederland, with supply chain agreements that go beyond the legal requirements and that are drawn up in collaboration with CLM (Dutch Centre for Agriculture and the Environment) and monitored by Stichting Natuur & Milieu (Nature & Environment Foundation).
- · We constantly strive to reduce our use of chemicals.
- We supply healthy plants that will give consumers many years of pleasure and contribute to biodiversity.



Through its 'Be(e) Friendly' campaigns, Addenda aims to inform the consumer about the value and benefit of flowering plants in contributing to biodiversity.

- end everv vear.
- the bees are still active!

#### Our process

#### Reducing our environmental impact

• 40% reduction in materials thanks to new Hebe and Campanula

• Pots made of >99% recycled plastic • Tray collars made from FSC certified paper • Transport trays reused multiple times wherever possible

#### Contributing to biodiversity

• Campanula and Hebe attract butterflies, bees and other pollinators. • Campanulas are winter hardy and flower for 4-6 weeks, three times a year, perennial; this way, bees are provided with food for months on

• Hebe has a long flowering period, right up until the first frosts, when

#### Campanula



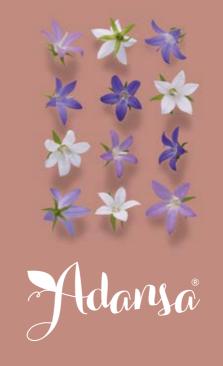
#### Campanula

The abundant display of flowers produced by Campanula Addenda is the star attraction in your garden. What makes this perennial special is that it flowers several times a year and for a considerable length of time: 4 to 6 weeks. Campanula flowers about three times a year. Campanula only 'sleeps' in winter, after which the flowers return in all their glory. As a result, you will have an eye-catcher in your garden or on your patio or balcony all year long.

With their classic and cheerful appearance, Campanulas from Addenda are perhaps the most rewarding plants you could imagine, with varieties and colours to suit various garden styles. Campanula is ideal for hanging baskets and also looks great in window boxes. A bare patch of soil in the garden? Why not plant a Campanula - they create superb ground cover.

Addenda<sup>®</sup> Campanula comes in two varieties: Ambella<sup>®</sup> and Adansa<sup>®</sup>.

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18

Enjoy a *colourful patio* with Ambella®

Bell-shaped flowers
Spherical habit
Stunning on your patio
4 colours: Purple, White, Lilac and Pink

• I flower endlessly, year after year

• Bees and butterflies are my best friends

Enjoy a blooming garden with Adansa®

Star-shaped flowers
Lush growth
Perfect as ground cover and gorgeous in pots or hanging baskets

• A white eye in the centre of the flower

• 3 colours: Purple, Pink and White

• I flower endlessly, year after year

• Bees and butterflies are my best friends



### For a *patio* in bloom

Campanula Ambella<sup>®</sup> is a plant with a more classic style. The bellshaped flowers give it a distinguished appearance. It has an upright, compact plant habit and a rounded shape. Plant in a large, attractive container on the terrace or in a lovely pot for the table and combine with some indoor or outdoor ornaments to make a show stopping creation! Finished flowering? Simply plant out in the border and it will naturally produce a new display of flowers in September.

Campanula Ambella<sup>®</sup> is available in various pot sizes and varieties. Scan the QR code to see the available product range.





ambella Intense purple



ambella White

20 A

# amBella









21



Intense purple

Lavender





pot size (cm) 10.5 - 12 - 14 - 15

pot size (cm) 10.5 - 12 - 14 - 15





Ambella<sup>®</sup> 3-pack 10.5 cm



Ambella<sup>®</sup> lilac window box 27 cm Intense Purple - Lavender - White - Pink





Ambella® pot cover 10.5 - 14 cm



White

Pink



pot size (cm) 10.5 - 12 - 14 - 15



pot size (cm) 10.5 - 12 - 14 - 15









Ambella<sup>®</sup> green window box 27 cm Intense Purple - Lavender - White - Pink





# amBella

## specials



Ambella® bowl 30 cm Purple



Ambella® bowl 19 cm Intense Purple



Ambella® balcony box 40 cm Intense Purple



Ambella® hanging pouch 60 cm Intense Purple



Ambella® hanging basket 25 cm Purple - White



Ambella® hanging basket 19 cm Purple

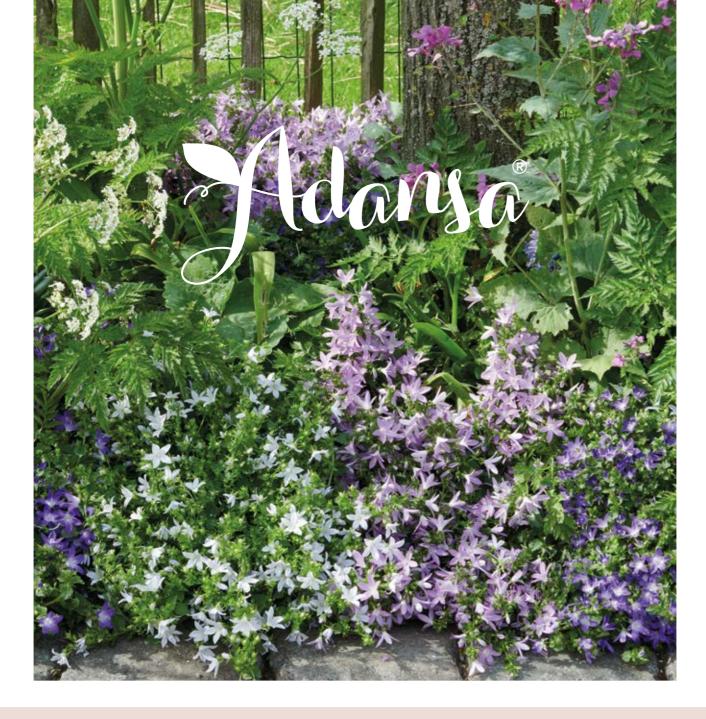










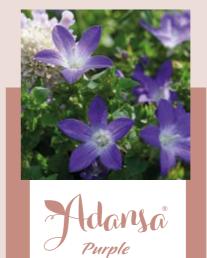


For a *garden* in bloom

Campanula Adansa<sup>®</sup> is a lively whirlwind. Its star shaped flowers will lead you on a merry chase through your garden. It is a plant with a semi-trailing habit and spreading tendrils that looks great in pots and borders. But it will also thrive in a hanging basket, and it will sparkle in your garden like a real star.

Campanula Adansa<sup>®</sup> is available in various pot sizes and colours. Scan the QR code to see the available product range.



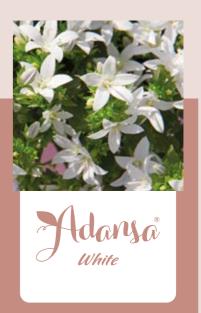






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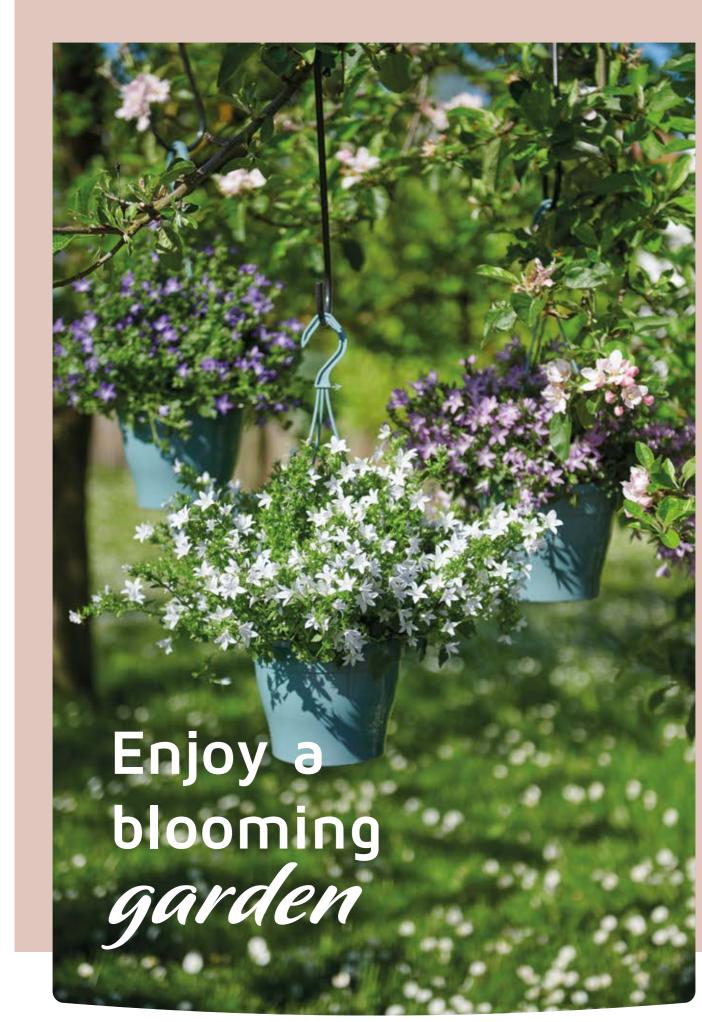








4-6 weeks, 3 times a year & perennial





Purple

White





pot size (cm) 12 - 14 - 15 pot size (cm) 14 - 15





Adansa® hanging basket 19 cm





Adansa<sup>®</sup> pot cover 10.5 - 14 cm



Pink



pot size (cm) 15







#### It's always summer with Hebe!

Extend the summer season in your garden or on your balcony with Hebe: these magical little shrubs have panicles in the most delightful shades, will bloom until at least the end of October and are a firm favourite with bees and butterflies. The Hebe from Addenda is an evergreen plant that will display dazzling blooms until late autumn. Also known as the shrubby veronica, Hebe is ideal for planting in beds, borders and on the edges of ponds. It also looks perfect in pots or baskets. Ideal for our climate: the plant is quite happy in low temperatures (-3°C), although it is advisable to give it some protection in severe frosts.

What makes Hebe even more attractive is that bees absolutely love it. That's because the countless florets on the spikes are packed full of nectar. Once you have a Hebe in your garden, it will soon be buzzing with pollinators. This is excellent news for nature because this allows other flowers, plants and crops to continue to grow. Like bees, butterflies also adore Hebe and they are bees' equals as pollinators. What's more: a garden filled with butterflies looks wonderfully summery - well into autumn.

Hebe Addenda comes in six varieties: Donna<sup>®</sup>, Mucha<sup>®</sup>, Petita<sup>®</sup>, Granda<sup>®</sup>, Vinoa<sup>®</sup> & Classica<sup>®</sup>. Scan the QR code to see the available product range.



## Donna

## Mucha

Petita

With its compact but richly flowering nature, Hebe Petita® is perfect for smaller pot sizes of 10.5 and 12 cm. Its small, shiny leaves combined with a floral feast of blue, pink or white flower spikes make it ideal as a table decoration or in flower arrangements.

Granda

Vinoa®



The distinctive features of Hebe Classica® are its variegated leaves and blue or pink flower spikes. The combination of the leaves and rich blooms will bring an extended period of style and elegance to your garden or patio.

Hebe Donna<sup>®</sup>, a well-branched shrub with 5 to 7 cm long flower spikes. consisting of numerous florets, brings colour to your patio. Hebe Donna® works wonderfully in a pot, but also comes into its own planted directly in the garden.

With its purple flower spikes projecting above the foliage, Hebe Mucha® produces a veritable feast of colour in your garden. The name says it all: muchas! This abundantly flowering, explosive Hebe creates a truly summery feel.

Hebe Granda<sup>®</sup> is an authentic plant with large flower spikes measuring 10 cm or more. This impressive eye-catcher gives a long, rich display of blooms. It is ideal for the terrace, patio or garden room, but its true glory is revealed when planted as a solitary specimen.

Hebe Vinoa<sup>®</sup> is unique with its shiny leaves in a winered colour. This well-branched and compact Hebe has a luxurious look and will add a Mediterranean touch to your garden or balcony with its deep-red leaves and purple flower spikes: la dolce vita!



Purple

Blue





Anna Purple/Blue Britta Blue





Julia

Blue

Alexa Dark Purple



Emma Pink/Purple



Donna<sup>®</sup> is available in various pot sizes: 10.5 - 12 -15 - 17 - 19 - 23 - 26 - 27 - 33 cm

Pink



Alina Pink



Elsa Pink



Evə Bright Pink



Nikka Dark Pink

White



Jenna White

# Donna

# specials







Donna<sup>®</sup> bowl 33 cm Available in various colours, varieties and trio and quattro variants.











Donna® duo 15 – 17 cm



Donna<sup>®</sup> standard 17 cm



## Mucha



12 - 13 - 15 - 17 - 23







pot size (cm) 10.5 - 12





Petita<sup>®</sup> bowl 21 cm Blue - Red - White



# Petita®











pot size (cm) 17 (standard) - 23 - 26 - 27







Purple

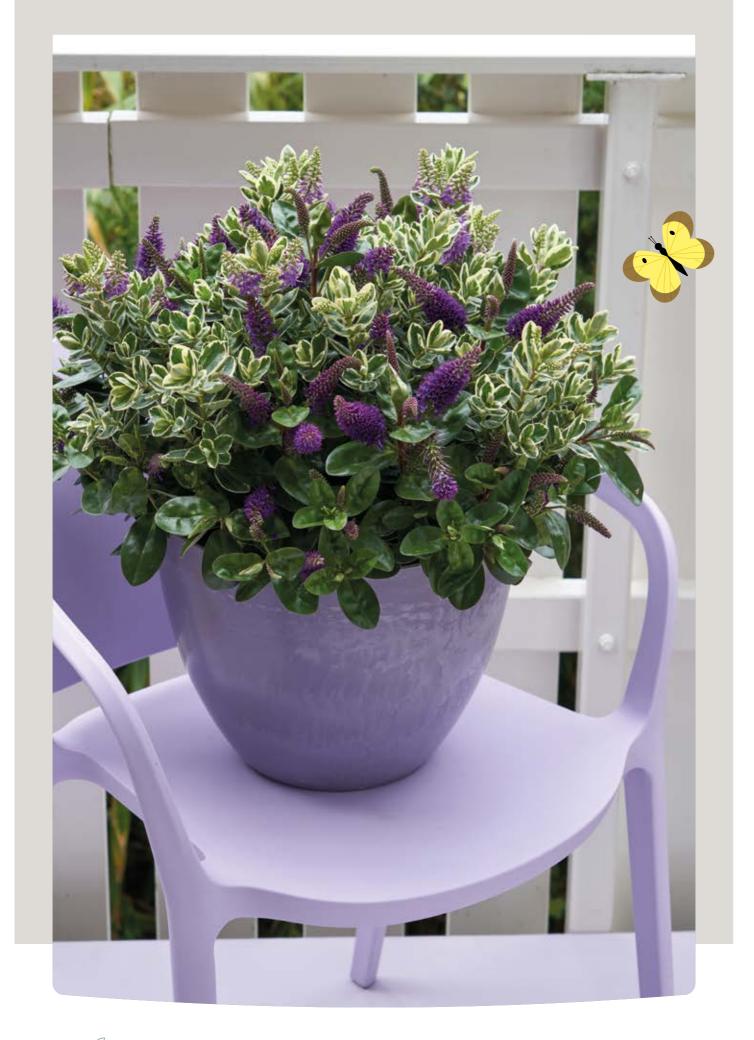


pot size (cm) 10.5 - 12 - 15 - 17 - 23



Pink









Katrina Purple/Blue

Purple/Blue





Classica<sup>®</sup> is available in various pot sizes: 10.5 - 12 - 15 - 17 - 19 - 23 - 26 - 27 - 33 cm

Golden Katrina



Tricolor Purple/Blue

## **Addenda**<sup>®</sup> Sales Support





#### For garden centres

#### Inspire your customers with an eye-catching display

At Addenda we respond to our customers' wants and needs with targeted support to boost appeal and sales. Every year we develop eye-catching point-of-sale materials for garden centres and florists. With these POS resources inspired by the latest garden trends, you can turn your retail shelves into dazzling displays that are sure to entice your customers to buy!





We offer online and offline support Online, Addenda supports you with a Media Library where you can download videos for inspirational display plans, a collection of wonderful mood pictures and complete content packs for your website, web shop or social media. You can also order POS materials in the Media Library with just one click! Besides inspiration and display ideas, we can also support you with exciting brochure promotions and unique sales concepts with added value. What do you want to see from Addenda? Please let us know!

To sign up for the Addenda Media Library, scan the QR code.

42





#### For retail

Surprise your customers with an attractive mix! We keep Addenda Campanula and Hebe top of mind with consumers, trade partners and retailers right across Europe. Addenda develops special concepts for retail channels such as supermarkets and DIY stores. With attractive mixed trolleys with the latest combinations of colours, varieties and a range of price points, we generate displays to attract every consumer. We can also supply mixed trolleys with Addenda branding so you can wheel an attractive Campanula or Hebe shelf straight into your store.

Make your display stand out with a cheerful Addenda pot cover Besides wonderful combinations, Addenda also has a wide choice of valueadded product concepts for its Campanula and Hebe ranges, like the cheerful, spring-inspired Addenda® pot cover with bees and butterflies. To make the retail environment even more attractive, Addenda also supplies POS materials such as an eye-catching wobbler!



Campanula mixed trolleys

## **Addenda**<sup>®</sup> Sales Support







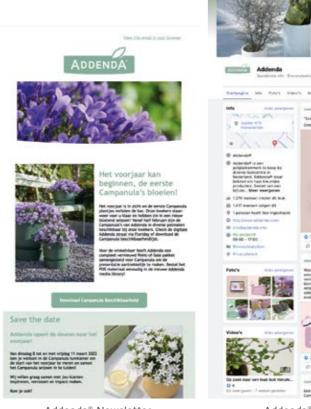
#### New content and POS material from the Addenda® Media Library every season

Discover the world of Addenda in our Media Library. With this marketing tool, Addenda offers access to the latest Addenda content every season. In our Media Library you can download a large collection of beautiful mood images, product photographs, brochures, product lists, order retail POS material, be inspired by attractive display plans and much more besides.

Would you like marketing and sales support for your store? Then sign up for the Addenda Media Library now!

> Sign up for the Addenda







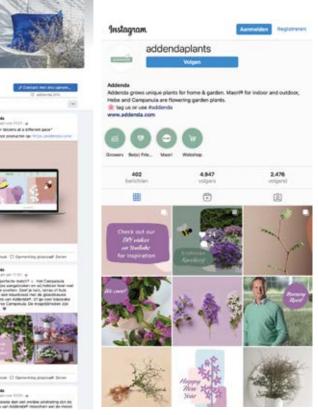
Addenda<sup>®</sup> Facebook

#### Get inspired and keep up to date with the latest news via our social media channels

Get inspired and keep up to date with the latest Addenda news via our social media channels and e-newsletter. Support your own Addenda Campanula and Hebe promotions on social media by tagging Addenda. We will share your Addenda promotion with our loyal community - plus we'd love to see your creativity! We can have a greater impact together in this area too. Follow us on...

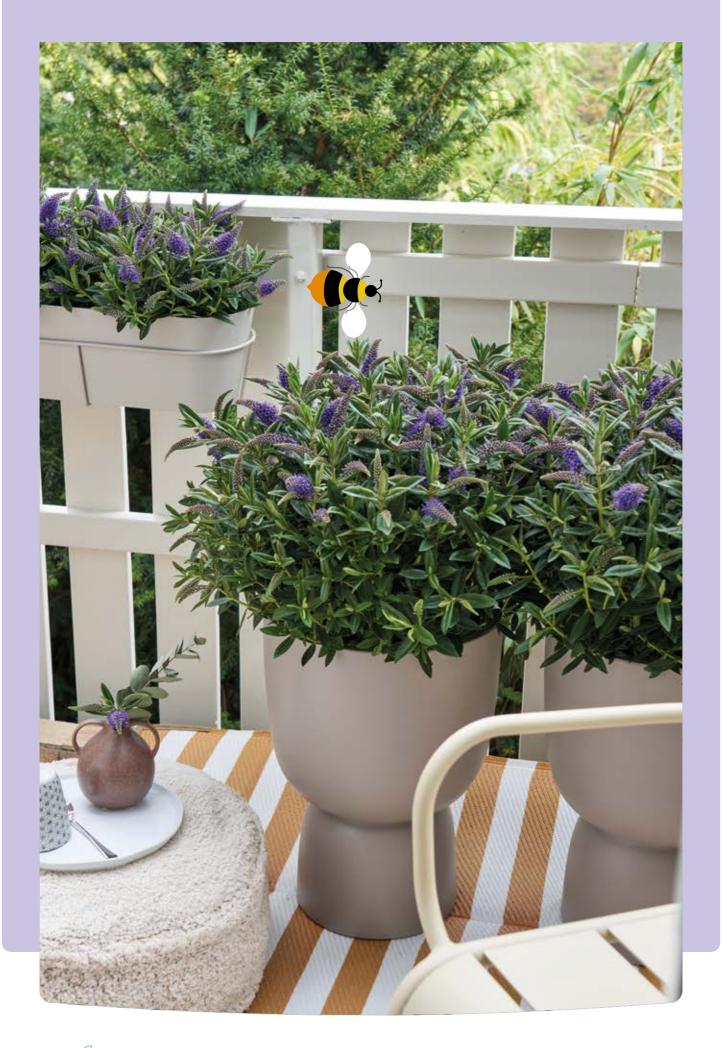


# Just Add ()



Addenda<sup>®</sup> Instagram







#### Growers Association Addenda<sup>®</sup>

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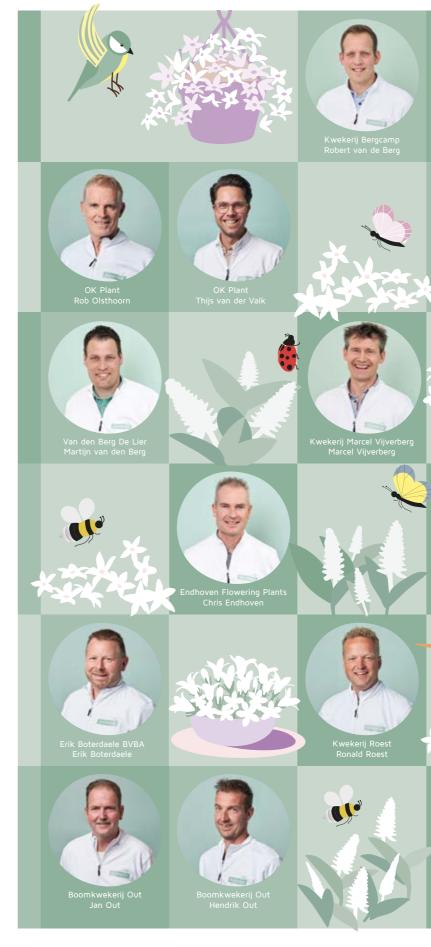


Ellen Bol Financial administration E <u>ellen@addenda.com</u> Invoices: invoice@addenda.com

## Growers of our beauties











Kuivenhoven Poeldijk Piet Kuivenhoven







Kuivenhoven Poeldijk Rick van der Burg



Meerrust Tom Barendse









Montis Plant Niels van den Berg





Van de Casserie F.V. Wim van de Casserie





Natuurlijk Hopmans Rudolf Hopmans



## Growers of our beauties



## Get to know the growers

Grower		Sales contact	Certified	Assortment
Kwekerij Bergcamp		Sander Burger +31 (0)174 518 085 sales@bergcamp.nl	FSI Compliant: MPS A & MPS GAP	• Campanula 12 cm
OK Plant		Thijs van der Valk +31 (0)174 513 127 sales@okplant.nl	FSI Compliant: MPS A+, MPS GAP, SQ & ProductProof	• Campanula 12 cm
Endhoven Flowering Plants		Dennis van Luijk +31 (0)174 413 008 verkoop@endhoven.nl	FSI Compliant: GLOBALG.A.P. GRASP, MPS C & MPS GAP	• Campanula 10.5 cm • Hebe 12 cm
Van den Berg De Lier		Erik van der Meer +31 (0)174 517 996 verkoop@vandenbergdelier.nl	FSI Compliant: MPS A, MPS SQ & MPS GAP	• Campanula 15 cm
Kuivenhoven Poeldijk		Rick van der Burg +31 (0)174 245 483 verkoop@kuivenhoven-poeldijk.nl	FSI Compliant: MPS A, MPS GAP, GLOBALG.A.P. GRASP & ProductProof	• Campanula 10.5 cm – 15 cm - 27 cm window box
Kwekerij Marcel Vijverberg	P	Marcel Vijverberg +31 (0)10 59 03 636 verkoop@marcelvijverberg.nl	FSI Compliant: MPS A, MPS GAP, GLOBALG.A.P. GRASP	• Campanula patio pot 23 cm - hanging basket 25 cm • Hebe 15 cm

Grower		Sales contact	Certified	Assortment
Kwekerij Montis		Hans Uittenbogaard +31 (0)79 59 33 110 sales@montisplant.nl	FSI Compliant: MPS A, MPS GAP, MPS GRASP, MPS SQ & ProductProof	• Campanula 10.5 cm - 14 cm - 19 cm hanging basket - 27 cm window box - bowl 19 cm - 30 cm - hanging pouch
Kwekerij Meerrust		Tom Barendse +31 (0)174 624 395 orders@meerrust.eu	FSI Compliant: MPS A+, GLOBALG.A.P., GLOBALG.A.P. GRASP	• Campanula hanging basket 22 cm - 25 cm • Hebe 17 cm
Boterdaele BVBA		Erik Boterdaele +32 (0)475 75 72 89 Erik@boterdaele.be	FSI Compliant: GLOBALG.A.P.	• Hebe 10.5 cm - 17 cm - 27 cm - bowl 23 cm
Boomkwekerij Out		Jan Out +31 (0)172 58 97 13 info@boomkwekerij-out.nl	FSI Compliant: MPS A, GLOBALG.A.P.	• Hebe 12 cm – 15 cm - 17 cm – 23 cm - 50 cm
Bloemisterij v.d. Casserie	2	Chris & Wim van de Casserie +32 (0)49 65 024 18 van.de.casserie@telenet.be	FSI Compliant: GLOBALG.A.P.	• Hebe 12 cm - 15 cm - 17 cm
FlevoFlora		Dirk van Diepen +31 (0)527 201 788 info@flevoflora.nl	FSI Compliant: GLOBALG.A.P., GLOBALG.A.P. GRASP, GlobalGAP. IDA-NC	• Hebe 15 cm - 19 cm - bowl 23 cm - 33 cm
Natuurlijk Hopmans		Rudolf Hopmans +31 (0)6 12 98 08 96 rudolf@natuurlijkhopmans.nl	FSI Compliant: GLOBALG.A.P., GLOBALG.A.P. GRASP	• Hebe 15 cm - 23 cm - 27 cm
Kwekerij Roest		Ronald Roest +31 (0)6 51 85 31 54 verkoop@kwekerijroest.nl	FSI Compliant: GLOBALG.A.P., GLOBALG.A.P. GRASP	• Hebe 10.5 cm - 12 cm - 17 cm - 23 cm
About Plants - Jochems van Opstal		Leo Duyndam +31(0)76 597 2305 orders@aboutplants.nl	FSI Compliant: MPS A+, MPS GAP	• Hebe 12 cm - 17 cm - 23 cm



This is the Addenda<sup>®</sup> 2023-2024 Brand Book. The Addenda<sup>®</sup> Brand Book has been made possible with help from our partners: Design: Linda Retel Photography: Linda Retel, Frank Nagtegaal Brand and trend consultant: Sandra Könings, Trendlogic



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We love to inspire and share ideas with our customers. If you would like to use images and content from this brand book, please sign up for the Addenda® Media Library (see p. 47 for more details).

